This paper (which is mainly expository) sets up graphical models for causation, having a bit less than the usual complement of hypothetical counterfactuals. Assuming the invariance of error distributions may be essential for causal inference, but the errors themselves need not be invariant. Graphs can be interpreted using conditional distributions, so that we can better address connections between the mathematical framework and causality in the world. The identification problem is posed in terms of conditionals. As will be seen, causal relationships cannot be inferred from a data set by running regressions unless there is substantial prior knowledge about the mechanisms that generated the data. There are few successful applications of graphical models, mainly because few causal pathways can be excluded on a priori grounds. The invariance conditions themselves remain to be assessed.

# GRAPHICAL MODELS FOR CAUSATION, AND THE IDENTIFICATION PROBLEM

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In this paper, I review the logical basis for inferring causation from regression equations, proceeding by example. The starting point is a simple regression; next is a path model, and then simultaneous equations (for supply and demand). After that come nonlinear graphical models. The key to making a causal inference from nonexperimental data by regression is some kind of invariance, exogeneity being a further issue. Parameters need to be invariant to interventions: this well-known condition will be stated here with a little more precision than is customary. Invariance is also needed for (i) errors or (ii) error distributions, a topic that has attracted less attention. Invariance for distributions is a weaker assumption than invariance for errors.

AUTHOR'S NOTE: Over the years, I learned a great dealt about statistics from Tom Rothenberg; it is a pleasure to acknowledge the debt. I would also like to thank some other friends for many helpful conversations the topics of this paper: Dick Berk, Paul Holland, Paul Humphreys, Máire Ní Bhrolcháin, Judea Pearl, Jamie Robins, and Philip Stark. At the risk of the obvious, thanking people does not imply they agree with my opinions; nor does this caveat imply disagreement. http://www.stat.berkeley.edu/users/census/601.pdf

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## 2 EVALUATION REVIEW / August 2004

I will focus on invariance of error distributions in stochastic models for individual behavior, eliminating the need to assume sampling from an ill-defined super-population.

With graphical models, the essential mathematical features can be formulated in terms of conditional distributions ("Markov kernels"). To make causal inferences from nonexperimental data using such techniques, the kernels need to be invariant to intervention. The number of plausible examples is at best quite limited, in part because of sampling error, in part because of measurement error, but more fundamentally because few causal pathways can be excluded on a priori grounds. The invariance condition itself remains to be assessed.

Many readers will "know" that causal mechanisms can be inferred from nonexperimental data by running regressions. I ask from such readers an unusual boon—the suspension of belief. (Suspension of disbelief is all too readily at hand, but that is another topic.) There is a complex chain of assumptions and reasoning that leads from the data via regression to causation. One objective in the present essay to is explicate this logic. Please bear with me: what seems obvious at first may become less obvious on closer consideration, and properly so.

## 1. A FIRST EXAMPLE: SIMPLE REGRESSION

Figure 1 is the easiest place to start. In order to make causal inferences from simple regression, it is now conventional (at least for a small group of mathematical modelers) to assume something like the setup in equation (1) below. I will try to explain the key features in the formalism, and then offer an alternative. As will become clear, the equation makes very strong invariance assumptions, which cannot be tested from data on X and Y.

$$Y_{i,x} = a + bx + \delta_i. (1)$$

The subscript i indexes the individuals in a study, or the occasions in a repeated-measures design, and so forth. A treatment may be applied at various levels x. The expected response is a+bx. By assumption, this is linear in x, with intercept a and slope b. The parameters a and b are the same, again by assumption, for all subjects and all levels of treatment. When treatment at level x is applied to subject i, the response  $Y_{i,x}$  deviates from the expected by a "random error" or "disturbance"  $\delta_i$ . This presumably reflects the impact of chance. For some readers, it may be more natural to think of  $a+\delta_i$  in (1) as a random intercept. Others may classify  $Y_{i,x}$  as a "potential outcome:" more about that, later.

$$X \longrightarrow Y$$

Figure 1: Linear Regression

In this paper, as is commonplace in statistics, random variables like  $\delta_i$ are functions on a probability space  $\Omega$ . Informally, chance comes in when Nature chooses a point at random from  $\Omega$ , which fixes the value of  $\delta_i$ . The choice is made once and once only: Nature does not re-randomize if x is changed in (1). More technically,  $Y_{i,x}$  is a function of x and  $\delta_i$ , but  $\delta_i$  does not vary with x. (The formalism is compact, which has certain advantages; on the other hand, it is easy to lose track of the ideas.)

The  $\delta_i$  are assumed to be independent and identically distributed. The common "error distribution"  $\mathcal{D}$  is unknown but its mean is assumed to be 0. Nothing in the equation is observable. To generate the data, Nature is assumed to choose  $\{X_i : i = 1, ..., n\}$  independently of  $\{\delta_i : i = 1, ..., n\}$ , showing us

$$(X_i, Y_i),$$

where

$$Y_i = Y_{i,X_i} = a + bX_i + \delta_i$$

for i = 1, ..., n.

Notice that x in (1) could have been anything: the model features multiple parallel universes, all of which remain counterfactual hypotheticalsbecause, of course, we did no intervening at all. Instead, we passively observed  $X_i$  and  $Y_i$ . (If we had done the experiment, none of these interesting issues would be worth discussing.) Nature obligingly randomizes for us. She chooses  $X_i$  at random from some distribution, independently of  $\delta_i$ , and sets  $Y_i = a + bX_i + \delta_i$  as required by (1).

"Exogeneity" is the assumed independence between the  $X_i$  and the errors  $\delta_i$ . Almost as a bookkeeping matter, your response  $Y_i$  is computed from your  $X_i$  and error term  $\delta_i$ . Nobody else's X and  $\delta$  get into the act, precluding interactions across subjects. According to the model,  $\delta_i$  exists incorruptible and unchanging—in all the multiple unrealized counterfactual hypothetical universes, as well as in the one real factual observed universe. This is a remarkably strong assumption. All is flux, except a, b and  $\delta_i$ .

An alternative setup will be presented next, more like standard regression, to weaken the invariance assumption. We start with unknown parameters a, b and an error distribution  $\mathcal{D}$ . The last is unknown, but has mean 0. Nature chooses  $\{X_i : i = 1, ..., n\}$  at random from some n-dimensional distribution. Given the *X*'s, the *Y*'s are assumed to be conditionally independent, and the random errors

$$Y_i - a - bX_i$$

are assumed have common distribution  $\mathcal{D}$ . In other words, the Y's are built up from the X's as follows. Nature computes the linear function  $a + bX_i$ , then adds some noise drawn at random from  $\mathcal{D}$  to get  $Y_i$ . We get to see the pairs  $(X_i, Y_i)$  for  $i = 1, \ldots, n$ .

In this alternative formulation, there is a fixed error distribution  $\mathcal{D}$  but there are no context-free random errors. Indeed, errors may be functions of treatment levels among other things. The alternative has both a causal and an associational interpretation. (i) Assuming invariance of error distributions to interventions leads to the causal interpretation. (ii) Mere insensitivity to x when we condition on  $X_i = x$  gives the associational interpretation—the probability distribution of  $Y_i - a - bX_i$  given  $X_i = x$  is the same for all x. This can at least in principle be tested against the data. Invariance to interventions cannot, unless interventions are part of the design.

The key difference between equation (1) and the alternative is this. In (1), the errors themselves are invariant. In the alternative formulation, only the error distribution is invariant. In (1), inference is to the *numerical value* that  $Y_i$  would have had, if  $X_i$  had been set to x. In the alternative formulation, causal inference can only be to the *probability distribution* that  $Y_i$  would have had. With either setup, the inference is about specific individuals, indexed by i. Inference at the level of individuals is possible because—by assumption—parameters a, b are the same for all individuals. The two formulations of invariance, with the restrictions on the X's, express different ideas of exogeneity. The second set of assumptions is weaker than the first, and seems generally more plausible.

An example to consider is Hooke's law. The stretch of a spring is proportional to the load: a is length under no load and b is stretchiness. The disturbance term would represent measurement error. We could run an experiment to determine a and b. Or, we could passively observe the behavior of springs and weights. If heavier weights are attracted to bigger errors, there are problems. Otherwise, passive observation might give the right answer. Moreover, we can with more or less power test the hypothesis that the random errors  $Y_i - a - bX_i$  are independent and identically distributed. By contrast, consider the hypothesis that  $Y_i - a - bX_i$  itself would have been the same if  $X_i$  had been 7 rather 3. Even in an experiment, testing that seems distinctly unpromising.

What happens without invariance? The answer will be obvious. If intervention changes the intercept a, the slope b, or the mean of the error

distribution, the impact of the intervention becomes difficult to determine. If the variance of the error term is changed, the usual confidence intervals lose their meaning.

How would any of this be possible? Suppose, for instance, that unbeknownst to the statistician—X and Y are both the effects of a common cause operating through linear statistical laws like (1). Suppose errors are independent and normal, while Nature randomizes the common cause to have a normal distribution. The scatter diagram will look lovely, a regression line is easily fitted, and the straightforward causal interpretation will be wrong.

## 2. CONDITIONALS

Let us assume (informally) that the regression in Figure 1 is causal. What the  $Y_i$ 's would have been if we had intervened and set  $X_i$  to  $x_i$ —this too isn't quite mathematics, but does correspond to either of two formal systems. One set of objects is generated by equation (1): the random variables  $Y_i =$  $a+bx_i+\delta_i$  for  $i=1,\ldots,n$ . The second set of objects is this: n independent Y's, the ith being distributed as  $a + bx_i$  plus a random draw from the error distribution  $\mathcal{D}$ . One system is defined in terms of random variables; the other, in terms of conditional distributions. There is a similar choice for the examples presented below.

So far, I have been discussing linear statistical laws. In Figure 1, for example, suppose we set X = x. Conditionally, Y will be distributed like a + bx plus random noise with distribution  $\mathcal{D}$ . Call this conditional distribution  $K_x(dy)$ . On the one hand,  $K_x$  may just represent the conditional distribution of Y given X = x, a rather dry statistical idea. On the other hand,  $K_x$  may represent the result of a hypothetical intervention: the distribution that Y would have had, if only we had intervened and set X to x. This is the more exciting causal interpretation. Data analysis on X and Y cannot decide whether the causal interpretation is viable. Instead, to make causal inferences from a system of regression equations, causation is assumed from the beginning. As Cartwright (1989) says, "No causes in, no causes out." This view contrasts rather sharply with rhetoric that one finds elsewhere.

Of course, solid arguments for causation have been made from observational data, but fitting regressions is only one aspect of the activity (Freedman, 1999). Replication seems to be critical, with good study designs and many different kinds of evidence. Also see Freedman (1997), noting the difference between conditional probabilities that arise from selection of subjects with X = x, and conditional probabilities arising from an intervention that sets X to x. The data structures may look the same, but the implications can be worlds apart.

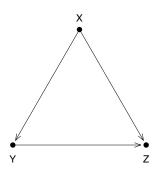


Figure 2: A Path Model with Three Variables.

## 3. TWO LINEAR REGRESSIONS

The discussion can now be extended to path diagrams, with similar conclusions. Figure 2 involves three variables, and is a cameo version of applied statistics. If we are interested in the effect of Y on Z, then X confounds the relationship. Some adjustment is needed to avoid biased estimates, and regression is often used. The diagram unpacks into two response schedules:

$$Y_{i,x} = a + bx + \delta_i, \tag{2a}$$

$$Z_{i,x,y} = c + dx + ey + \epsilon_i. \tag{2b}$$

We assume that  $\delta_1, \ldots, \delta_n, \epsilon_1, \ldots, \epsilon_n$  are all independent. The  $\delta$ 's have a common distribution  $\mathcal{D}$ . The  $\epsilon$ 's have another common distribution  $\mathcal{F}$ . These two distributions are unknown, but are assumed to have mean 0. Again, nothing in (2) is observable.

To generate the data, Nature chooses  $\{X_i : i = 1, ..., n\}$  independently of  $\{\delta_i, \epsilon_i : i = 1, ..., n\}$ . We observe

$$(X_i, Y_i, Z_i)$$

for i = 1, ..., n, where

$$Y_i = Y_{i,X_i} = a + bX_i + \delta_i$$
  

$$Z_i = Z_{i,X_i,Y_i} = c + dX_i + eY_i + \epsilon_i.$$

Basically, this is a recursive system with two equations. The X's are "exogenous," that is, independent of the  $\delta$ 's and  $\epsilon$ 's. According to the model, Nature plugs the X's into (2a) to compute the Y's. In turn, those very X's and Y's get plugged into (2b) to generate the Z's. That is the recursive step. In other words,  $Y_i$  is computed as a linear function of  $X_i$ , with intercept a and slope b, plus the error term  $\delta_i$ . Then  $Z_i$  is computed as a linear function of  $X_i$  and  $Y_i$ . The intercept is c, the coefficient on  $X_i$  is d, the coefficient on  $Y_i$  is e; at the end, the error  $\epsilon_i$  is tagged on. Again, the  $\delta$ 's and  $\epsilon$ 's remain the same no matter what x's and y's go into (2); so do the parameters a, b, c, d, e. (Interactions across subjects are precluded because, for instance, subject i's response  $Y_i$  is computed from  $X_i$  and  $\delta_i$  rather than  $X_i$  and  $\delta_i$ .)

The proposed alternative involves not random errors but their distributions  $\mathcal{D}$  and  $\mathcal{F}$ . These distributions are unknown but have mean 0. We still have the parameters a, b, c, d, e. To generate the data, we assume that Nature chooses  $X_1, \ldots, X_n$  at random from some *n*-dimensional distribution. Given the X's, the Y's are assumed to be conditionally independent:  $Y_i$  is generated by computing  $a + bX_i$ , then adding some independent noise distributed according to  $\mathcal{D}$ . Given the X's and Y's, the Z's are assumed to be conditionally independent:  $Z_i$  is generated as  $c + dX_i + eY_i$ , with independent additive noise distributed according to  $\mathcal{F}$ . The exogeneity assumption is the independence between the X's and the errors.

As before, the second setup assumes less invariance than the first. It is error distributions that are invariant, not error terms; the inference is to distributions rather than specific numerical values. Either way, there are unbiased estimates for the parameters a, b, c, d, e. The error distributions  $\mathcal{D}$  and  $\mathcal{F}$  are identifiable; parameters and error distributions are constant in both formulations. As before, the second setup may be used to describe conditional distributions of random variables. If those conditional distributions admit a causal interpretation, then causal inferences can made from observational data. In other words, regression succeeds in determining the effect of Y on Z if we know (i) X is the confounder and (ii) the statistical relationships are linear and causal.

What can go wrong? Omitted variables are a problem, as discussed before. Assuming the wrong causal order is another issue. For example, suppose equation (2) is correct; the errors are independent and normally distributed; moreover, the exogenous variable X has been randomized to have a normal distribution. However, the unfortunate statistician regresses (i) Y on Z, then (ii) X on Y and Z. Diagnostics will indicate success: the distribution of residuals will not depend on the explanatory variables. But causal inferences will be all wrong. The list of problem areas can easily be extended to include functional form, stochastic specification, measurement. . . .

The issue boils down to this. Does the conditional distribution of Y given X represent mere association, or does it represent the distribution Y would have had if we had intervened and set the values of X? There is similar question for the distribution of Z given X and Y. These questions cannot be answered just by fitting the equations and doing data analysis on X, Y, and Z. Additional information is needed. From this perspective, the equations are "structural" if the conditional distributions inferred from the equations tell us the likely impact of interventions, thereby allowing a causal rather than an associational interpretation. The take-home message will be clear: you cannot infer a causal relationship from a data set by running regressions—unless there is substantial prior knowledge about the mechanisms that generated the data.

## 4. SIMULTANEOUS EQUATIONS

Similar considerations apply to models with simultaneous equations. The invariance assumptions will be familiar to many readers. Changing pace, I will discuss hypothetical supply and demand equations for butter in the state of Wisconsin. The endogenous variables are Q and P, the quantity and price of butter. The exogenous variables in the supply equation are the agricultural wage rate W and the price H of hay. The exogenous variables in the demand equation are the prices M of margarine and B of bread (substitutes and complements). For the moment, "exogeneity" just means "externally determined." Annual data for the previous twenty years are available on the exogeneous variables, and on the quantity of Wisconsin butter sold each year as well as its price. Linearity is assumed, with the usual stochastics.

The model can be set up formally with two linear equations in two unknowns, Q and P:

$$Q = a_0 + a_1 P + a_2 W + a_3 H + \delta_t$$
, Supply (3a)

$$Q = b_0 + b_1 P + b_2 M + b_3 B + \epsilon_t$$
. Demand (3b)

On the right hand side, there are parameters (the *a*'s and *b*'s). There are also error terms  $(\delta_t, \epsilon_t)$  which are assumed to be independent and identically distributed for t = 1, ..., 20. The common two-dimensional "error distribution"  $\mathcal{C}$  for  $(\delta_t, \epsilon_t)$  is unknown, but is assumed to have mean 0.

Each equation describes a thought experiment. In the first, we set P, W, H, M, B and observe how much butter comes to market. By assumption, M and B have no effect on supply, while P, W, H have additive

linear effects. In the second we set P, W, H, M, B and observe how much butter is sold: W and H have no effect on demand, while P, M, B have additive linear effects. In short, we have linear supply and demand schedules. Again, the error terms themselves are invariant to all interventions, as are the parameters. Since this is a hypothetical, there is no need to worry about the EEC, NAFTA, or the economics.

A third gedanken experiment is described by taking equations (3a) and (3b) together. Any values of the exogenous variables W, H, M, B perhaps within certain ranges—can be substituted in on the right, and the two equations solved together for the two unknowns Q and P, giving us the transacted quantity and price in a free market, denoted

$$Q_{W,H,M,B}$$
 and  $P_{W,H,M,B}$ . (4)

Since  $\delta$  and  $\epsilon$  turn up in the formulas for both Q and P, the random variables in (4) are correlated—barring some rare parameter combinations—with the error terms. The correlation is "simultaneity."

So far, we have three thought experiments expressing various assumptions, but no data: nothing in the equations is observable. We assume that Nature generates data for us by choosing  $W_t$ ,  $H_t$ ,  $M_t$ ,  $B_t$  for t = 1, ..., 20, at random from some high-dimensional distribution, independently of the  $\delta$ 's and  $\epsilon$ 's. This independence is the exogeneity assumption, which gives the concept a more technical shape. For each t, we get to see the values of the exogenous variables

$$W_t$$
,  $H_t$ ,  $M_t$ ,  $B_t$ ,

and the corresponding endogenous variables computed by solving (3ab) together, namely,

$$Q_t = Q_{W_t, H_t, M_t, B_t}$$
 and  $P_t = P_{W_t, H_t, M_t, B_t}$ .

Of course, we do not get to see the parameters or the disturbance terms. A regression of  $Q_t$  on  $P_t$  and the exogenous variables leads to "simultaneity bias," because  $P_t$  is correlated with the error term; hence two-stage least squares and related techniques. With such estimators, enough data, and the assumptions detailed above, we can (almost) recover the supply and demand schedules (3ab) from the free market data—using the exogenous variables supplied by Nature.

The other approach, sketched above for Figures 2 and 3, suggests that we start from the parameters and the error distribution C. If we were to set P, W, H, M, B, then Nature would be assumed to choose the errors in (3) from C: farmers would respond according to the supply equation (3a), and consumers according to the demand equation (3b). If we were to set only W, H, M, B and allow the free market to operate, then quantity and price would in this parable be computed by solving the pair of equations (3ab).

The notation for the error terms in (3) is a bit simplistic now, since these terms may be functions of W, H, M, B. Allowing the errors to be functions of P may make sense if (3a) and (3b) are considered in isolation; but if the two equations are considered together, this extra generality would lead to a morass. We therefore allow errors to be functions of W, H, M, B but not P. To generate data, we assume that Nature chooses the exogenous variables at random from some multidimensional distribution. The market quantities and prices are still computed by solving the pair of equations (3ab) for Q and P, with independent additive errors for each period drawn from C; the usual statistical computations can still be carried out.

In this setup, it is not the error terms that are invariant, but their distribution. Of course, parameters are taken to be invariant. The exogeneity assumption is the independence of  $\{W_t, H_t, M_t, B_t : t = 1, 2...\}$  and the error terms. The inference is for instance to the probability distribution of butter supply, if we were to intervene in the market by setting price as well as the exogenous variables. By contrast, with assumed invariance for the error terms themselves, the inference is to the numerical quantity of butter that would be supplied.

I have presented the second approach with a causal interpretation. An associational interpretation is also possible, although less interesting. The exposition may seem heavy-handed, because I have tried to underline the critical invariance assumptions that need to be made in order to draw causal conclusions from nonexperimental data: parameters are invariant to interventions, and so are errors or their distributions. Exogeneity is another concern. In a real example, as opposed to a butter hypothetical, real questions would have to be asked about these assumptions. Why are the equations "structural," in the sense that the required invariance assumptions hold true?

Obviously, there is some tension here. We want to use regression to draw causal inferences from nonexperimental data. To do that, we need to know that certain parameters and certain distributions would remain invariant if we were to intervene. That invariance can seldom if ever be demonstrated by intervention. What then is the source of the knowledge? "Economic theory" seems like a natural answer, but an incomplete one. Theory has to be anchored in reality. Sooner or later, invariance needs empirical demonstration, which is easier said than done.

#### NONLINEAR MODELS: FIGURE 1 REVISITED

Graphical models can be set up with nonlinear versions of equation (1), as in Pearl (1995, 2000). The specification would be something like  $Y_{i,x}$  $f(x, \delta_i)$ , where f is a fairly general (unknown) function. The interpretation is this: if the treatment level were set to x, the response by subject i would be  $Y_{i,x}$ . The same questions about interventions and counterfactual hypotheticals would then have to be considered. Instead of rehashing such isues, I will indicate how to formulate the models using conditional distributions ("Markov kernels"), so that the graphs can be interpreted either distributionally or causally. In the nonlinear case,  $K_x$ —the conditional distribution of Y given that X = x—depends on x in some fashion more complicated than linearity with additive noise. For example, if X, Y are discrete, then K can be visualized as the matrix of conditional probabilities P(Y = y | X = x). For any particular x,  $K_x$  is a row in this matrix.

Inferences will be to conditional distributions, rather than specific numerical values. There will be some interesting new questions about identifiability. And the plausibility of causal interpretations can be assessed separately, as will be shown later. I will organize most of the discussion around two examples used by Pearl (1995); also see Pearl (2000, 66–68 and 83-85). But first, consider Figure 1. In the nonlinear case, the exogenous variables have to be assumed independent and identically distributed in order to make sense out of the mathematics; otherwise, there are substantial extra complications, or we have to impose additional smoothness conditions on the kernel.

Assume now that  $(X_i, Y_i)$  are independent and distributed like (X, Y)for i = 1, ..., n; the conditional distribution of  $Y_i$  given  $X_i = x$  is  $K_x$ , where K is an unknown Markov kernel. With a large-enough sample, the joint distribution of (X, Y) can be estimated reasonably well; so can  $K_x$ , at least for x's that are likely to turn up in the data. If K is only a conditional probability, that is what we obtain from data analysis. If K admits a causal interpretation—by prior knowledge or assumption, not by data analysis on the X's and Y's—then we can make a causal inference: What would the distribution of  $Y_i$  have been, if we had intervened and set  $X_i$  to x? (The answer is  $K_x$ .)

## 6. TECHNICAL NOTES

The conditional distribution of Y given X tells you the conditional probability that Y is in one set C or another, given that X = x. A Markov kernel K assigns a number  $K_x(C)$  to pairs (x, C); the first element x of the pair is a point; the second, C, is a set. With x fixed,  $K_x$  is a probability. With C fixed, the function that sends x to  $K_x(C)$  should satisfy some minimal regularity condition. Below, I will write  $K_x(dy)$  as shorthand for the kernel whose value at (x, C) is  $K_x(C)$ , where C is any reasonable set of values for Y. Matters will be arranged so that  $K_x(C)$  is the conditional probability that  $Y \in C$  given X = x and perhaps additional information. Thus,  $K_x(C) = P(Y \in C | X = x \ldots)$ .

Without further restrictions, graphical models are nonparametric, because kernels are infinite-dimensional "parameters." Our ability to estimate such things depends on the degree of regularity that is assumed. With minimal assumptions, you may get minimal performance—but that is a topic for another day. Even in the linear case, some of the fine points about estimation have been glossed over. To estimate the model in Figure 1, we would need some variation in X and  $\delta$ . To get standard errors, we would assume finite variances for the error terms. Conditions for identifiability in the simultaneous-equations setup do not need to be rehearsed here, and I have assumed a unique solution for (3). Two-stage least squares will have surprising behavior unless variances are assumed for the errors; some degree of correlation between the exogenous and endogenous variables would also be needed.

More general specifications can be assumed for the errors. For example, in (1), the  $\delta_i$  may be assumed to be independent, with common variances and uniformly bounded fourth moments; then the hypothesis of a common distribution can be dropped. In (3), an ARIMA model may be assumed. And so forth. The big picture does not change, because (i) questions about invariance remain, and (ii) even an ARIMA model requires some justification.

## 7. MORE COMPLICATED EXAMPLES

The story behind Figure 3 will be explained below. For the moment, it is an abstract piece of mathematical art. The diagram corresponds to three kernels:  $K_x(dy)$ ,  $L_y(dz)$ , and  $M_{x,z}(dw)$ . These kernels describe the joint distribution of the random variables shown in the diagram (X, Y, Z, W). The conditional distribution of Y given X = x is  $K_x$ . The conditional distribution of Z given X = x and Y = y is  $L_y$ : there is no subscript X on X because—by assumption—there is no arrow from X to X in the diagram. The conditional distribution of X given X is a subscript X on X because—again by assumption—there is no arrow leading directly from X to X in the diagram.

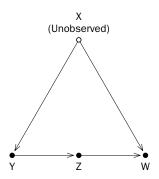


Figure 3: A Graphical Model with Four Variables; Three Are Observed.

You can think of building up the variables X, Y, Z, W from the kernels and a base distribution  $\mu$  for X, in a series of steps:

- (i) Chose X at random according to  $\mu(dx)$ .
- (ii) Given the value of X from step (i), say X = x, choose Y at random from  $K_x(dy)$ .
- (iii) Given X = x and Y = y, choose Z at random from  $L_y(dz)$ .
- (iv) Given X = x, Y = y, and Z = z, choose W at random from  $M_{x,z}(dw)$ .

The recipe is equivalent to the graph.

By assumption, the four-tuples  $(X_i, Y_i, Z_i, W_i)$  are independent and distributed like (X, Y, Z, W) for i = 1, ..., n. There is one more wrinkle: the circle marked "X" in the diagram is open, meaning that X is not observed. In other words, Nature hides  $X_1, \ldots, X_n$  but shows us

$$Y_1, \ldots, Y_n, Z_1, \ldots, Z_n, W_1, \ldots, W_n.$$

That is our data set.

The base distribution  $\mu$  and the kernels K, L, M are unknown. However, with many observations on independent and identically distributed triplets  $(Y_i, Z_i, W_i)$ , we can estimate their joint distribution reasonably well. Moreover—and this should be a little surprising—we can compute  $L_y$  from that joint distribution, as well as

$$\mathcal{M}_{z}(dw) = \int M_{x,z}(dw) \,\mu(dx),\tag{5a}$$

where  $\mu$  is the distribution of the unobserved confounder X. Hence we can also compute

$$\mathcal{L}_{y}(dw) = \int \mathcal{M}_{z}(dw) L_{y}(dz). \tag{5b}$$

Here is the idea: L is computable because the relationship between Y and Z is not confounded by X. Conditional on Y, the relationship between Z and W is not confounded, so  $\mathcal{M}_Z$  in (5a) is computable. Then (5b) follows.

More specifically, with "P" for probability, the identity

$$P(Z \in C | Y = y) = P(Z \in C | X = x, Y = y) = L_{v}(C)$$

can be used to recover L from the joint distribution of Y, Z.

Likewise, we can recover  $\mathcal{M}$  in (5a) from the joint distribution of Y, Z, W, although the calculation is a little more intricate. Let  $P_{x,y,z} = P(\bullet | X = x, Y = y, Z = z)$  be a regular conditional probability given X, Y, Z. Then

$$P(W \in D | Y = y, Z = z) = \int P_{x,y,z}(W \in D) P(X \in dx | Y = y, Z = z)$$
$$= \int M_{x,z}(D) P(X \in dx | Y = y),$$

because  $P_{x,y,z}(W \in D) = M_{x,z}(D)$  by construction, and X is independent of Z given Y by a side-calculation.

We have recovered  $\int M_{x,z}(D)P(X \in dx|Y = y)$  from the joint distribution of Y, Z, W. Hence we can recover

$$\iint M_{x,z}(D) P(X \in dx | Y = y) P(Y \in dy) = \int M_{x,z}(D) \mu(dx)$$
$$= \mathcal{M}_{z}(D),$$

although the distribution  $\mu$  of X remains unknown, and so does the kernel M.

These may all just be facts about conditional distributions, in which case (5) is little more than a curiosity. On the other hand, if K, L, M have causal interpretations, then  $\mathfrak{M}_z$  in (5a) tells you the effect of setting Z=z on W, averaged over the possible X's in the population. Similarly,  $\mathcal{L}_y$  in (5b) tells you the effect of Y on W. If you intervene and set Y to Y, then the distribution of Y0 will be  $\mathcal{L}_Y$ 1, on the average over all Y1 and Y2 in the population. (There may be exceptional null sets, which are being ignored.) How to estimate  $\mathcal{M}$ 1 and  $\mathcal{L}$ 2 in a finite sample is another question, which will not be discussed here.

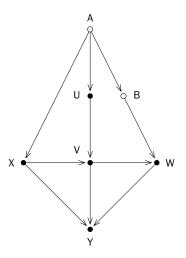


Figure 4: A Graphical Model with Seven Variables; Five Are Observed.

The next example (Figure 4) is a little more complicated. (Again, the story behind the figure is deferred.) There are two unobserved variables, A and B. The setup involves six kernels, which characterize the joint distribution of the random variables (A, B, U, X, V, W, Y) in the diagram:

$$K_{a}(db) = P(B \in db | A = a),$$
 
$$L_{a}(du) = P(U \in du | A = a),$$
 
$$M_{a}(dx) = P(X \in dx | A = a),$$
 
$$N_{u,x}(dv) = P(V \in dv | A = a, B = b, U = u, X = x),$$
 
$$Q_{b,v}(dw) = P(W \in dw | A = a, B = b, U = u, X = x, V = v),$$
 
$$R_{x,v,w}(dy) = P(Y \in dy | A = a, B = b, U = u, X = x, V = v, W = w).$$

Here, P represents "probability"; it seemed more tasteful not to have kernels labeled O or P. There is no a, b, u among the subscripts on R because there are no arrows going directly from A, B, U to Y in the diagram; similarly for the other kernels. The issue is to determine the effect of X on Y, integrating over the unobserved confounders A, B. This is feasible, because conditional on the observed U, V, W, the relationship between X and Y is not confounded. (If the kernels have causal interpretations, "effect" is meant literally; if not, figuratively.)

To fix ideas, we can go through the construction of the random variables. There is a base probability  $\mu$  for A. First, choose A at random from  $\mu$ . Given A, choose B, U, X independently at random from  $K_A$ ,  $L_A$ ,  $M_A$ , respectively. Given A, B, U, X, choose V at random from  $N_{U,X}$ . Given A, B, U, X, V, choose W at random from  $Q_{B,V}$ . Finally, given A, B, U, X, V, W, choose Y at random from  $R_{X,V,W}$ . The data set consists of n independent septuples  $A_i$ ,  $B_i$ ,  $U_i$ ,  $X_i$ ,  $V_i$ ,  $W_i$ ,  $Y_i$ . Each septuple is distributed as A, B, U, X, V, W, Y. The kicker is that the A's and B's are hidden. The "parameters" are  $\mu$  and the six kernels. Calculations proceed as for Figure 3. Again, the graph and the description in terms of kernels are equivalent. Details are (mercifully?) omitted.

## 8. PARAMETRIC NONLINEAR MODELS

Similar considerations apply to parametric nonlinear models. Take the logit specification, for example. Let  $X_i$  be a p-dimensional random vector, with typical value  $x_i$ ; the random variable  $Y_i$  is 0 or 1. Let  $\beta$  be a p-dimensional vector of parameters. For the p-dimensional data vector x, let  $K_x$  assign mass

$$e^{\beta x}/(1+e^{\beta x})$$

to 1, and the remaining mass to 0. Given  $X_1, \ldots, X_n$ , each being a p-vector, suppose the  $Y_i$  are conditionally independent, and

$$P(Y_i = 1 | X_1 = x_1, ..., X_n = x_n) = K_{x_i}.$$
 (6)

On the right hand side of (6), the subscript on K is  $x_i$ : the conditional distribution of Y for a subject depends only on that subject's x. If the  $x_1, \ldots, x_n$  are reasonably spread out, we can estimate  $\beta$  by maximum likelihood. (With a smooth, finite-dimensional parametrization, we do not need the  $X_i$  to be independent and identically distributed.)

Of course, this model could be set up in a more strongly invariant form, like (1). Let  $U_i$  be independent (unobservable) random variables with a common logistic distribution:  $P(U_i < u) = e^u/(1 + e^u)$ . Then

$$Y_{i,x} = 1 \iff U_i < \beta x. \tag{7}$$

The exogeneity assumption would make the X's independent of the U's, and the observable  $Y_i$  would be  $Y_{i,X_i}$ . That is,  $Y_i = 1$  if  $U_i < \beta X_i$ , else  $Y_i = 0$ .

This is all familiar territory, except perhaps for (7); so familiar that the critical question may get lost. Does  $K_x$  merely represent the conditional probability that  $P(Y_i = 1 | X_i = x)$ , as in (6)? Or does  $K_x$  tell us what the law of  $Y_i$  would have been, if we had intervened and set  $X_i$  to x? Where would the  $U_i$  come from, and why would they be invariant if we were to intervene and manipulate x? Nothing in the mysteries of Euclidean geometry and likelihood statistics can possibly answer this sort of question. Other kinds of information are needed.

## 9. CONCOMITANTS

Some variables are potentially manipulable; others ("concomitants") are not. For example, education and income may be manipulable; age, sex, race, personality, ..., are concomitants. So far, we have ignored this distinction, which is less problematic for kernels, but a difficulty for the kind of strong invariance in equation (1). If Y depends on a manipulable X and a concomitant W through a linear causal law with additive error, we can rewrite (1) as

$$Y_{i,x} = a + bx + cW_i + \delta_i. \tag{8}$$

In addition to the usual assumptions on the  $\delta$ 's, we would have to assume independence between the  $\delta$ 's and the W's. Similar comments apply when there are several manipulable variables, or logits, probits, and so forth. In applications, defining and isolating the intervention may not be so easy, but that is a topic for another day. Also see Robins (1986, 1987).

## 10. THE STORY BEHIND FIGURES 3 AND 4

When some variables are unobserved, Pearl (1995) develops an interesting calculus to define confounding and decide which kernels or composites see (5) for example—can be recovered from the joint distribution of the observed variables. That is a solution to the identification problem for such diagrams. He uses Figure 3 to illustrate his "front-door criterion." The unobserved variable X is genotype; the observed variables Y, Z, W represent smoking, tar deposits in the lung, and lung cancer, respectively (Figure 5). The objective is to determine the effect of smoking on lung cancer, via (5).

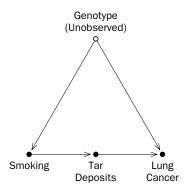


Figure 5: A Graphical Model for Smoking and Lung Cancer.

Data in this example would consist of a long series of independent triplets  $(Y_i, Z_i, W_i)$ , each distributed like (Y, Z, W). Pearl interprets the graph causally. The timeworn idea that subjects in a study form a random sample from some hypothetical super-population still deserves a moment of respectful silence. Moreover, there are three special assumptions in Figure 5:

- (i) Genotype has no direct effect on tar deposits.
- (ii) Smoking has no direct effect on lung cancer.
- (iii) Tar deposits can be measured with reasonable accuracy.

There is no support for these ideas in the literature. (i) The lung has a mechanism—"the mucociliary escalator"—for eliminating foreign matter, including tar. This mechanism seems to be under genetic control. (Of course, clearance mechanisms can be overwhelmed by smoking.) The forbidden arrow from genotype to tar deposits may have a more solid empirical basis than the permitted arrows from genotype to smoking and lung cancer. Assumption (ii) is just that—an assumption. And (iii) is clearly wrong. The consequences are severe: if arrows are permitted from genotype to tar deposits or from smoking to lung cancer, or if measurements of tar are subject to error, then formula (5) does not apply. Graphical models cannot solve the problem created by an unmeasured confounder without introducing strong and artificial assumptions.

The intellectual history is worth mentioning. Fisher's "constitutional hypothesis" explained the association between smoking and disease on the basis of a gene that caused both. This idea is refuted not by making assumptions but by doing some empirical work. For example, Kaprio and Koskenvuo (1989) present data from their twin study. The idea is to find pairs of identical twins where one smokes and one does not. That sets up a race: who will die first, the smoker or the non-smoker? The smokers win hands down, for total mortality or death from heart disease. The genetic hypothesis is incompatible with these data.

For lung cancer, the smokers win two out of the two races that have been run. (Why only two? Smoking-discordant twin pairs are unusual, lung cancer is a rare disease, and the population of Scandinavia is small.) Carmelli and Page (1996) have a similar analysis with a larger cohort of twins. Do not bet on Fisher. International Agency for Research on Cancer (1986) reviews the health effects of smoking and indicates the difficulties in measuring tar deposits (pp.179-98). Nakachi et al. (1993) and Shields et al. (1993) illustrate conflicts on the genetics of smoking and lung cancer. Also see Miller et al. (2003). The lesson: finding the mathematical consequences of assumptions matters, but connecting assumptions to reality matters even

Pearl uses Figure 4 to illustrate his "back-door criterion," calling the figure a "classical example due to Cochran," with a cite to Wainer (1989). Pearl's vision is that soil fumigants X are used to kill eelworms and improve crop yields Y for oats. The decision to apply fumigants is affected by the worm population A before the study begins, hence the arrow from A to X. The worm population is measured at baseline, after fumigation, and later in the season: the three measurements are U, V, W. The unobserved Brepresents "birds and other predators."

This vision is whimsical. The example originates with Cochran (1957, 266) who had several fumigants applied under experimental control, with measurements of worm cysts and crop yield. Pearl converts this to an observational study with birds, bees, and so forth-entertaining, a teaching tool, but unreal. It might be rude to ask too many questions about Figure 4, but surely crops attract predators? Don't birds eat oat seeds? If early birds get the worms, what stops them from eating worms at baseline? In short, where have all the arrows gone?

## 11. MODELS AND KERNELS REVISITED

Graphical models may lead to some interesting mathematical developments. The number of successful applications, however, is at best quite limited. The examples discussed here are not atypical. Given that the arrows and kernels represent causation, while variables are independent and identically distributed, we can use Pearl's framework to determine from the diagram which effects are estimable. This is a step forward. However, we cannot use the framework to answer the more basic question: Does the diagram represent the causal structure? As everyone knows, there are no formal algorithmic procedures for inferring causation from association; everyone is right.

Pearl (1995) considers only models with a causal interpretation, the latter being partly formalized; and there is new terminology that some readers may find discouraging. On the other hand, he draws a clear distinction between averaging Y's when the corresponding X is

- set to x, and
- observed to be x in the data.

That is a great advantage of his formalism.

The approach sketched here would divide the identification problem in two: (i) reconstructing kernels, viewed as ordinary conditional distributions, from partial information about joint distributions; and (ii) deciding whether these kernels bear a causal interpretation. Problem (i) can be handled entirely within the conventional probability calculus. Problem (ii) is one of the basic problems in applied statistics. Of course, kernels—especially mixtures like (5)—may not be interesting without a causal interpretation.

In sum, graphical models can be formulated using conditional distributions ("Markov kernels"), without invariance assumptions. Thus, the graphs can be interpreted either distributionally or causally. The theory governing recovery of kernels and their mixtures can be pushed through with just the distributional interpretation. That frees us to consider whether or not the kernels admit a causal interpretation.

So far, the graphical modelers have few if any examples where the causal interpretation can be defended. Pearl generally agrees with this discussion:

Causal analysis with graphical models does not deal with defending modeling assumptions, in much the same way that differential calculus does not deal with defending the physical validity of a differential equation that a physicist chooses to use. In fact no analysis void of experimental data can possibly defend modeling assumptions. Instead, causal analysis deals with the conclusions that logically follow from the combination of data and a given set of assumptions, just in case one is prepared to accept the latter. Thus, all causal inferences are necessarily *conditional*. These limitations are not unique to graphical models. In complex fields like the social sciences and epidemiology, there are only few (if any) real life situations where we can make enough compelling assumptions that would lead to identification of causal effects [Pearl, private communication].

#### 12. LITERATURE REVIEW

The model in (1) was proposed by Neyman (1923). It has been rediscovered many times since; see, for instance, Hodges and Lehmann (1964, section 9.4). The setup is often called "Rubin's model," but this simply mistakes the history. See Dabrowska and Speed (1990), with a comment by Rubin. Compare Rubin (1974) and Holland (1986). Holland (1986, 1988) explains the setup with a super-population model to account for the randomness, rather than individualized error terms. These error terms are often described as the overall effects of factors omitted from the equation. But this description introduces difficulties of its own, as shown by Pratt and Schlaifer (1984, 1988). Stone (1993) presents a clear super-population model with some observed covariates and some unobserved.

Dawid (2000) objects to counterfactual inference. Counterfactual distributions may be essential to any account of causal inference by regression methods. On the other hand, as the present paper tries to show, invariant counterfactual random variables—like  $\delta_i$  in equation (1)—are dispensable. In particular, with kernels, there is no need to specify the joint distribution of random variables across inconsistent hypotheticals.

There is by now an extended critical literature on statistical modeling, starting perhaps with the exchange between Keynes (1939, 1940) and Tinbergen (1940). Other familiar citations in the economics literature include Liu (1960), Lucas (1976), and Sims (1980). Manski (1995) returns to the under-identification problem that was posed so sharply by Liu and Sims. In brief, a priori exclusion of variables from causal equations can seldom be justified, so there will typically be more parameters than data. Manski suggests methods for bounding quantities that cannot be estimated. Sims' idea was to use simple, low-dimensional models for policy analysis, instead of complex-high dimensional ones. Learner (1978) discusses the issues created by inferring the specification from the data, as does Hendry (2000). Engle, Hendry, and Richard (1983) distinguish several kinds of exogeneity, with different implications for causal inference.

Heckman (2000) traces the development of econometric thought from Haavelmo and Frisch onwards, stressing the role of "structural" or "invariant" parameters, and "potential outcomes"; also see Heckman (2001ab). According to Heckman (2000), the enduring contributions are the insights that-

. . . . causality is a property of a model, that many models may explain the same data and that assumptions must be made to identify causal or structural models . . . . recognizing the possibility of interrelationships among causes . . . . [clarifying] the conditional nature of causal knowledge and the impossibility of a purely empirical approach to analyzing causal questions . . . . The information in any body of data is usually too weak to eliminate competing causal explanations of the same phenomenon. There is no mechanical algorithm for producing a set of "assumption free" facts or causal estimates based on those facts. [pp. 89–91]

For another discussion of causal models from an econometric perspective, see Angrist (2001), or Angrist, Imbens and Rubin (1996). Angrist and Krueger (2001) provide a nice introduction to instrumental variables; an early application of the technique was to fit supply and demand curves for butter (Wright, 1928, 316).

One of the drivers for modeling in economics and cognate fields is rational choice theory. Therefore, any discussion of empirical foundations must take into account a remarkable series of papers, initiated by Kahneman and Tversky (1974), that explores the limits of rational choice theory. These papers are collected in Kahneman, Slovic, and Tversky (1982), and in Kahneman and Tversky (2000). The heuristics and biases program has attracted its own critics (Gigerenzer, 1996). That critique is interesting and has some merit. In the end, however, the experimental evidence demonstrates severe limits to the descriptive power of choice theory (Kahneman and Tversky, 1996).

If people are trying to maximize expected utility, they don't do it very well. Errors are large and repetitive, go in predictable directions, and fall into recognizable categories: these are biases, not random errors. Rather than making decisions by optimization—or bounded rationality, or satisficing—people seem to use plausible heuristics that can be identified. If so, rational choice theory is generally not a good basis for justifying empirical models of behavior. Sen (2002) makes a far-reaching critique of rational choice theory, based in part on the work of Kahneman and Tversky.

Recently, modeling issues have been much canvassed in sociology. Berk (2003) is skeptical about the possibility of inferring causation by modeling, absent a strong theoretical base. Abbott (1997) finds that variables (like income and education) are too abstract to have much explanatory power; also see Abbott (1998). Clogg and Haritou (1997) review various difficulties with regression, noting in particular that you can all too easily include endogenous variables as regressors.

Goldthorpe (1998, 2001) describes several ideas of causation and corresponding methods of statistical proof, with different strengths and weaknesses; he finds rational choice theory to be promising. Hedström and Swedberg (1998) edited a lively collection of essays by a number of sociologists, who turn out to be quite skeptical about regression models; rational choice

theory takes its share of criticism. Ní Bhrolcháin (2001) has some particularly forceful examples to illustrate the limits of regression. There is an influential book by Lieberson (1985), with a followup by Lieberson and Lynn (2002). The latest in a series of informative papers is Sobel (2000).

Meehl (1978) reports the views of an empirical psychologist: also see Meehl (1954), with data showing the advantage of using regression to make predictions—rather than experts. Meehl and Waller (2002) discuss the choice between similar path models, viewed as reasonable approximations to some underlying causal structure, but do not reach the critical question how to assess the adequacy of the approximation. Steiger (2001) has a critical review.

There are well-known books by Cook and Campbell (1979) and by Shadish, Cook, and Campbell (2002). In political science, Brady and Collier (2004) compare regression methods with case studies; invariance is discussed under the rubric of causal homogeneity. Cites from other perspectives include Freedman, Rothenberg, and Sutch (1983), Oakes (1986), as well as Freedman (1985, 1987, 1991, 1995, 1999).

There is an extended literature on graphical models for causation. Greenland, Pearl and Robins (1999) give a clear account in the context of epidemiology. Lauritzen (1996, 2001) has a careful treatment of the mathematics. These authors do not recognize the difficulties in applying the methods to real problems.

Equation (5) is a special case of the "g-computation algorithm" due to Robins (1986, 1987); also see Gill and Robins (2004), Pearl (1995, 2000), or Spirtes, Glymour and Scheines (1993). Robins (1995) explains—all too briefly—how to state Pearl's results as theorems about conditionals.

For critical reviews of graphical models (with responses and further citations) see Freedman (1997), Humphreys (1997), Humphreys and Freedman (1996, 1999): among other things, these papers discuss various applications proposed by the modelers. Woodward (1997, 1999) stresses the role of invariance.

Freedman and Stark (1999) show that different models for the correlation of outcomes across counterfactual scenarios can have markedly different consequences in the legal context. Scharfstein, Rotnitzky, and Robins (1999) demonstrate a large range of uncertainty in estimates, due to incomplete specifications; also see Robins (1999).

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